



Customer Case Study and Report

Presented by: Research & Analytics Team

 *This event has live translations.*



Agenda

- Company Overview
- Challenges & Objectives
- Our Solution/s
- Planning & Execution
- Results
- Testimonials

Client Overview

Cyient is a consulting-led, industry-centric, global Technology Solutions company. We enable our customers to apply technology imaginatively across their value chain to solve problems that matter. We are committed to designing tomorrow together with our stakeholders and being a culturally inclusive, socially responsible, and environmentally sustainable organization.

[● BACK TO AGENDA](#)



Challenges and Objectives

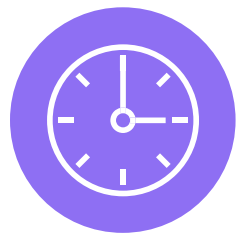
Challenges

- Offers were being Declined.
- Offer to Joining ratio was as low as 38%.
- Multi-Million dollar Project delivery timelines were badly impacted.

Objectives

- They had to get people to Join them.
- They had to get the Offer to Joining % to 75%.
- Deliver Projects on time.

Our Solutions:



IMMEDIATE JOINERS

Get candidates who can pick up their Offer and Join them within 7 days or less.

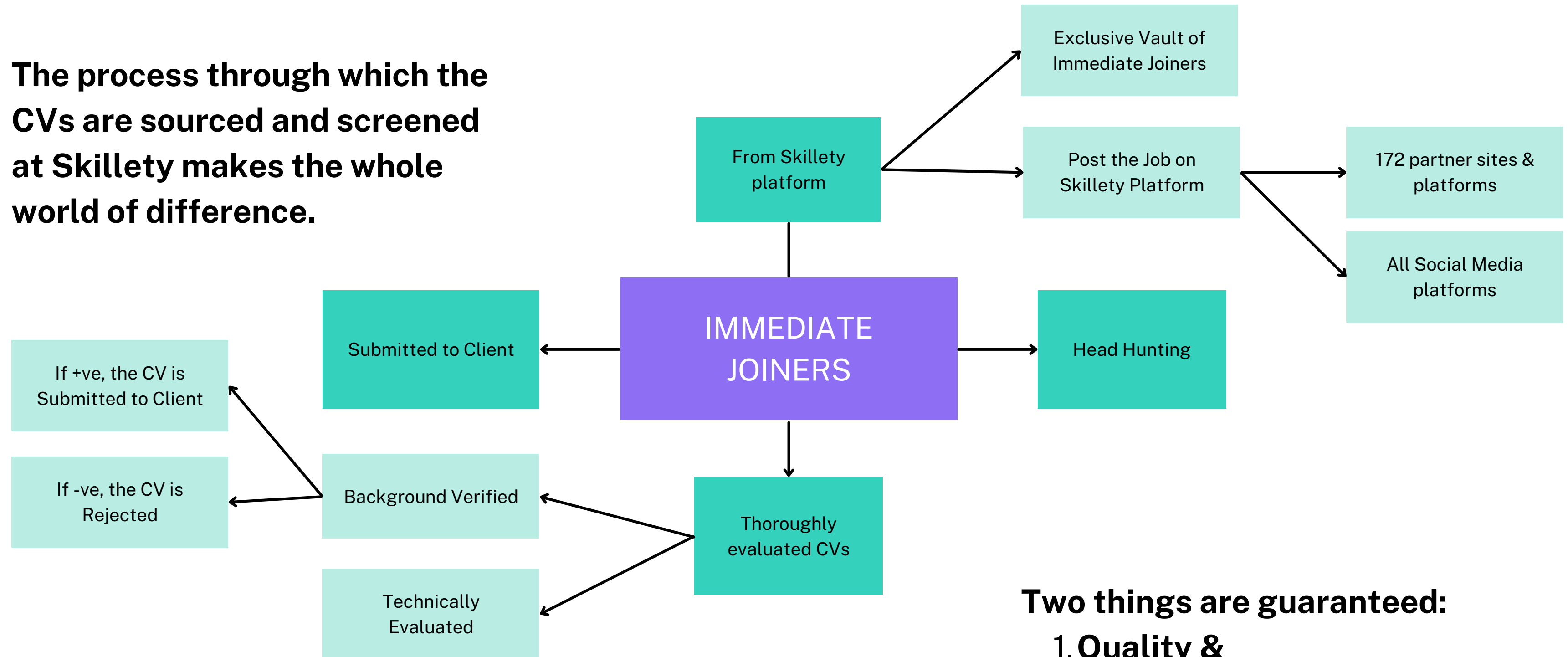


Technical Evaluation of CV

Get every profile technically evaluated by an internal or external panel, before Submission to the Client.

Planning & Execution:

The process through which the CVs are sourced and screened at Skillety makes the whole world of difference.



Two things are guaranteed:
1. **Quality &**
2. **Speed**

RESULTS

We went on to close 84 positions for them in a span of 10 months across 5 of their major Projects - all in Permanent Staffing - all Immediate Joiners.

At the end of the year their Offer to Joining ratio with us, was 86.33%.

We were elevated to the “Most Indispensable Vendor” status within 10 months flat.

● [BACK TO AGENDA](#)

Testimonials Page



We have been working with Skilley team from past few months, their responsiveness and customer focus is phenomenal. Team's business acumen and technology understanding has helped to turn-around things quickly. Excellent demonstration of consistency and partnership.
Mr. Keerthi Rannore, General Manager HR, CYIENT Ltd.



Team Skilley,
Thank you so much to everyone on the team for getting our latest project Phixxx(HPM) completed not only ahead of schedule but under budget. I appreciate the cooperative spirit and the attention to detail that enabled us to close all positions and streamline the entire process in order to achieve success and meet our goals.
I couldn't be more thrilled to work with such a terrific group of people, and I'm looking forward to work with you on our next project!
Ravindranath Barrey, Manager - Talent Acquisition, CYIENT Ltd.



Hi Skilley Team,
Thank you very much for your hard work on closing all positions of Malxxxx Panxxxxxx Project. I know how much effort it took to align with requirements and close them within the stipulated time frame.
Your accomplishment shows your coworkers the importance of determination and collaboration. We are proud of your achievement, and we are sure there are more to come in upcoming years. Please convey our wishes to all of your teammates who helped us in closing the MP project. Congratulations from all of us at Cyient!
Uma Nageswara Rao G, Senior HR - Talent Acquisition, CYIENT Ltd.

Get In Touch

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[● BACK TO AGENDA](#)

